

IPM

STRATAGEM

INTELLECTUAL PROPERTY MANAGEMENT

Stratagem IPM was formed in 1999 in order to respond to a developing need within the biotechnology industry to provide management of intellectual property, along with clear and decisive strategic advice, and has now expanded to cover all technologies from life sciences and medtech to cleantech and high technology. Our service is built on understanding the specific requirements of our clients, coupled with an emphasis on taking decisive action; it is not the Stratagem approach to simply provide options and opinions and then leave our clients to make their own decisions.

We have commercially trained intellectual property experts with first-hand experience of many, if not most industries; further details of which can be found on our website. We would encourage anyone who is interested in joining our team to contact us, even if the industry or sector in which they specialise is not listed, as our approach effectively translates to the majority of industries and applications.

Our experience, knowledge and expertise have proven effective wherever a company has a need to protect and/or exploit their intellectual property and we work as part of our clients business in order to meet the objectives required from their intellectual property assets. Our services are applicable to all types of company; from individuals and start-ups to multi-national corporations, and will develop alongside any advancements and expansion to the business/company.

Stratagem is a full-service, UK-based, out sourced intellectual property law firm with offices in Cambridge, Bristol and Oxford and global reach through our ever expanding network of foreign legal contacts and clients. Our team of qualified patent attorneys, trade mark attorneys and solicitors consider IP from a commercial perspective and it is our hands on management approach which serves to enhance the value of these assets.

Our Mission Statement: To deliver a strategically different IP management service to build successful businesses with and for our clients. ●

No. of employees
45

No. of qualified patent attorneys/solicitors
14

No. of trainee patent attorneys
7

No. of qualified trade mark attorneys
4

Offices recruited into
Cambridge, Bristol, Oxford

Contact information

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For application deadlines, the latest jobs and events visit:

www.ipcareers.co.uk

TRAINEE PROFILE

NAME	Dr Uybach Vo
LOCATION	Toft, Cambridge
UNIVERSITY	Birmingham (BSc), Manchester (PhD)
DEGREE	Biochemistry (BSc), Biophysics (PhD)
ROLE	Trainee Patent Attorney



During my PhD at a multi-disciplinary institute, I worked in collaboration with an international pharmaceutical company on a project which combined both Biochemistry and Physics. I found my PhD project to be particularly interesting whilst working in this environment as I was exposed to a wide range of scientific subject matter. I knew that I did not want to be restricted to a particular scientific field after my PhD and decided to look for alternative careers where I could continue to work within a range of different scientific areas. I had briefly come across the role of patent attorney through a careers event at university.

After further research into the role of patent attorney, I found that the combination of science, law and business greatly appealed to me. I decided to apply to a small number of firms, including Stratagem IPM, and was lucky enough to be invited for some challenging but fair interviews with various companies and, whilst I found my interview with Stratagem IPM to be technical, I was impressed by the variety of work that was on offer.

What I enjoy most about the role is the varied nature of the work, which includes multiple areas within the life and physical sciences such as complex biotech innovations, optics, microfluidics and diagnostic devices. It is not only the scientific content of the work that

varies; since starting at Stratagem IPM, I have gained experience in patent prosecution, drafting and freedom to operate projects. I have also worked on commercial contracts, agreements and due diligence projects as well as regularly attending client meetings and getting to meet the inventors.

From the outset, trainees are given their own cases to work on whilst being supported by an experienced attorney. The varied nature of the business means that trainees often get the opportunity to work with numerous attorneys and experience different working styles. There is a comprehensive training programme here at Stratagem IPM which is very flexible in order to suit the needs of the trainee. We have in-house tutorials as well as external training courses to assist with the exams. Although the role can be very demanding and stressful at times due to exams, complex subject matter and workload, Stratagem IPM provides a very supportive and friendly environment in which to work. This support really enables you to learn and develop skills whilst on the job.

If you have a passion to be at the cutting edge of science and are looking for a challenging and rewarding career, then I would recommend joining the patent profession and considering a position with Stratagem IPM as it is a fantastic firm for which to work. ●